

## Commercial Underwriter (Junior to Intermediate)

The primary role of the Commercial Underwriter is to underwrite and service an existing commercial lines portfolio with a mandate to retain and grow profitability, and to develop and maintain exceptional working relationships with our Transportation specialist brokers.

### Responsibilities:

- Within delegated authority level, analyze and underwrite new and renewal business utilizing Old Republic Canada's underwriting and pricing guidelines to ensure a profitable book of business.
- Utilize underwriting guidelines and Company best practices to ensure regulatory compliance.
- Demonstrate complex decision-making with little or no supervision, providing recommendations where appropriate to maximize profitability.
- Assist less experienced underwriters in the handling of complex accounts.
- Direct Underwriting Assistants in coding, policy issuance, statutory filings, endorsement requests and basic underwriting activities.
- Meet with assigned brokers, clients, prospects as required and provide training on products, services, processes and underwriting philosophy.
- Work collaboratively on special projects and assignments requiring advanced technical skills and knowledge when required.
- Provide input to Underwriting Management on various underwriting, strategic, and other issues as requested, including industry committees

### Qualifications:

#### *Educational/Experience:*

- Post-secondary education or equivalent related work experience.
- CIP designation, or equivalent level work experience and actively pursuing CIP.
- At least 1 year experience in underwriting Commercial Automobile.

#### *Skills/Abilities:*

- Thorough knowledge of the trucking industry, coverage features and pricing techniques with exposure to long haul trucking, fleet, cross border into the U.S. is preferred.
- Sound knowledge and understanding of underwriting discipline and pricing models.
- Working knowledge of other functional areas (i.e., Claims, Risk Management, etc.)
- Excellent communication skills and well-developed negotiation skills.
- Excellent computer skills; MS Word, Excel.
- Strong analytical and decision-making skills with ability to provide justification.

- Ability to foster and build a long-term working relationship with both internal and external customers.
- Ability to focus on the broker and customer needs, ensuring a high quality of service is provided.

This role is eligible for our Hybrid work model.

Salary Range: \$65,000 - \$80,000 annual (depending on skill, education, experience)

Please submit resume and cover letter to [HR@orcanada.com](mailto:HR@orcanada.com). We thank all applicants for their interest; however, only those selected for an interview will be contacted.

Old Republic Canada is an equal opportunity employer. Accommodation will be provided for qualified applicants with a disability throughout all parts of the hiring process. If you require an accommodation due to a disability, please contact Human Resources and we will work with you to determine an appropriate accommodation. Applicants need to make their needs known in advance.